

2022-2023 ANNUAL IMPACT REPORT

Together we can make a difference!

OPTIONS helps men and women with disabilities live and work in the community through maximizing life skills, meaningful work and activities, community involvement, and support beyond the family.



OPTIONS

A Message from the President / CEO



OPTIONS 2023-2024 Board of Directors

Jay Burchfield
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Carrie Mercke
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John Poteet
Paul Titus III
Melanie Watkins

OPTIONS 2023-2024 Advisory Board

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Bill Daniels
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Robert Keller
John Martinez
Patricia Monjure
Rachel Nettles

To Our OPTIONS Family,

This year, we celebrated our 50th Anniversary. Without the vision and commitment of Mary Pirosko and Barry and Ellen Meyer, as well as the hard work of Sylvia Bush and countless staff, families, and Board members, we surely wouldn't have made it this far. The impact that OPTIONS has had on the lives of people with disabilities, their families, and this entire community is hard to quantify or express in any way. It really is immeasurable.

So what does the next 50 years look like? Honestly, I am not exactly sure. For 50 years, the organization has evolved and changed with the people who we serve. We respond to their needs, wants, hopes, and dreams for their lives. I can promise you that we will continue to do that. The unknown can be a bit scary, but as long as we stay focused on our mission, our path will be clear. This is our guiding light that has served us well for 50 years, and this will not change... OPTIONS helps people with disabilities live and work in the community. We are committed to continuing our journey to make our community the best place to live and work for the people who we support, and in so doing, we hope to make the community better for ALL. PLEASE JOIN US ON THIS JOURNEY!

Always grateful,









OPTÎONS

Financial Report July 1, 2022 - June 30, 2023

Donor Gifts

Grants \$499,637
Ballin' 4 OPTIONS \$51,681
Be the Key Breakfast \$520,874
Other Contributions \$123,704

Total: \$1,195,896

Income

Federal & State Contracts \$6,812,832
Grants and Contributions \$1,195,896
Income from Client Businesses \$640,703
Employee Retention Credit \$1,078,065
Other Income \$228,081

Total: \$9,955,577

Expenses

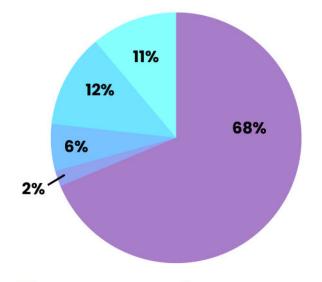
Payroll Related \$6,615,422
Administrative & Operating \$1,064,991
Therapeutic & Training \$904,310
Fundraising Expense \$45,481
Expenses of Client Businesses \$343,322

Total: \$8,973,526

OPTIONS had surplus revenue last fiscal year due to receiving the federal Employee Retention Credit associated with the CARES Act. Excess funds were used to provide bonus payments to employees who worked through the pandemic and will continue to be used this fiscal year to cover operating deficits. OPTIONS expects the fundraising need to be approximately 20% of our operating budget. OPTIONS Finance Team meets monthly to review, evaluate, and plan for the financial needs of the organization.



Birdie Graves, OPTIONS Participant and Community Home Resident.



- Governmental Funding 68%
 - One Time Employee Retention Credit 11%
 - Contribution & Fundraising Revenue 12%
 - **Small Business Contracts 6%**
- Other Revenue 2%

Your Impact Matters



528,748

Total Care Hours
Provided to OPTIONS
Participants



479,731

Miles Driven for OPTIONS Transportation



5,575

Nursing Interventions Provided to Address Participant's Health



3,774

Training Hours
Provided to
Employees

OPTIONS at Work



187

OPTIONS Employees
Committed to the
Mission

75%

OPTIONS Employees Have Been Employed **2** Years or More 56%

OPTIONS Employees Have Been Employed **5** Years or More



92%

of Every Dollar
Raised Goes Directly
to OPTIONS
Programs and
Services for
Participants



4,074

Volunteer Hours of Service Impacting the Lives of People with Disabilities



1 of 35

Nonprofits in the State of Louisiana Listed as Platinum Level on Guidestar



58

Participants
Who Have
Meaningful
Work through
OPTIONS

Because of your continued support, OPTIONS remains a premier provider of services. OPTIONS offers many services such as Day Programs, Employment Training, Community Living, Enrichment Activities, the Learning Gardens, Transportation, and Nursing. We advocate for individuals, strive to provide the best quality of life, and create fun and engaging opportunities for people with disabilities to have fulfilling lives.

Your Impact Matters

Theresa Chandler

Health and Wellness is a key component of OPTIONS programs. OPTIONS partners with local gyms and parks to provide exercise opportunities to participants, like Theresa. She enjoys exercising her arms and back, getting healthier, and having fun at the gym with her friends. Theresa said, "I like exercising because it is good for my heart and helps with my diabetes and sugar levels."







Rodney Fultz is an OPTIONS Participant who resides in Independence, LA, and is employed on an OPTIONS Cleaning Crew at Southeastern Louisiana University in Hammond, LA. Rodney also participates in the Ballin' 4 OPTIONS Charity Basketball Game.

OPTIONS provides Rodney with the transportation needed to get to his job, where he has been meaningfully employed for 11 years, and to Ballin' 4 OPTIONS practices. Without OPTIONS transportation, Rodney would not have the opportunity to have meaningful work and earn a paycheck. Cathy Cook, Rodney's mother, stated, "Having reliable transportation to and from work by OPTIONS is very important to Rodney. Otherwise, it would be a burden on his family to provide transportation."

Terri Kupper and Terry Parent

Terri Kupper and Terry Parent are both residents of OPTIONS Community Home, Our House. Terri and Terry receive 24/7 support and participate in OPTIONS Day Program. They are pictured with Shannon Trautman, OPTIONS Residential Director. Shannon said, "Terri and Terry love living at Our House. They have become family and enjoy spending their time together."



OPT Î ONS

Ballin' 4 OPTIONS

The 6th Annual Ballin' 4 OPTIONS Charity Basketball Game was a slam dunk! Ballin' 4 OPTIONS was created in 2017 to promote healthier lifestyles, build self-esteem, provide exercise, and increase social interaction for independence and community involvement. The funds raised from this event benefit the OPTIONS Enrichment – Wellness and Transportation programs, which provide transportation to recreation and enrichment activities in the community for over 100 people with disabilities every week.





Leave a Legacy

Pictured above is OPTIONS Participant, Tina Dummet, and Connie Mitchell, OPTIONS Vocational Team Leader. Tina receives 24/7 caregiver support, participates in OPTIONS Enrichment Program, and lives at one of **OPTIONS Community Homes.**

Scan here to learn more about Leaving a Legacy!



OPTIONS Legacy Society is a Planned Giving Program that ensures people with disabilities have the best quality of life in the future. By making a planned gift to OPTIONS, you can become a member of the OPTIONS Legacy Society. We are grateful for those who have chosen to include OPTIONS in their Will or as the beneficiary of an insurance policy. It is vital to plan for the future sustainability of OPTIONS services for people with disabilities for years to come. There is no better time than the present to make your wishes known and provide for those you choose. To inform OPTIONS of a bequest you have made or for more information contact us at 985-345-6269 or development@options4u.org.

Stay Connected with OPTIONS!

Want to know what's happening at OPTIONS? Join OPTIONS Email Newsletter! Text 42828 to Join OPTIONS Mailing List, follow us on Facebook and Instagram, or visit our website!



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OPTIONS



Pictured above are past and present members of OPTIONS Board with Vincent Giardiana, Trustee of the Oscar J. Tolmas Charitable Trust at the ribbon cutting for the Oscar J. Tolmas Wellness Plaza. For the 2022 - 2023 year, we are very proud of our partnerships with:

- · Anderson Ray Leto Memorial Fund
- · Crossroads Foundation, Inc.
- John & Polly Sparks Foundation
- Kelly Gene Cook, Sr. Charitable Foundation, Inc.
- McIlhenny Family Foundation
- The Medline Foundation
- · Oscar J. Tolmas Charitable Trust
- The Skinner Trust

Be the Key Breakfast

The 7th Annual OPTIONS Be the Key Breakfast was held on Friday, April 28, 2023, at Southeastern Louisiana University in Hammond. There were 49 Key Ambassadors with 346 people in attendance. Over the course of the year, we added 31 New Society Members and 1 new Forever Key Member. For the 5th time, the Oscar J. Tolmas Charitable Trust generously donated matching gift money to the OPTIONS Be the Key Breakfast and increased their match to \$75,000 to fund the Oscar J. Tolmas Wellness Plaza. Other Breakfast sponsors included Alston Construction, Medline, and Regions Bank.



Highlighted at this year's Breakfast were India Johnson, Lance Foster, and Kathy Verret, pictured above.

Be the Key Society

*Founding Member

Key of Vision

Dr. Stacy Newman, MD
John & Georgianne Poteet* (Forever)
Robin Roberts*

Key of Inspiration

Berryland Motors & Campers*
Matthew & Gwen Cotton* (Forever)

Be the Key Society

Key of Strength

Anntoine Marketing & Design (Forever)

Bruce & Peggy Beard (Forever)

Bernard & Franks CPAs

Sylvia & Ernie Bush* (Forever)

Cashe, Coudrain & Bass*

Channell Drugs*

Cretin Townsend Homes

Dr. Jaime Edwards

Fay Guagliardo

Guerin Insurance Agency, Inc.*

John Daniel & Christy Guerin

Hunt Enterprises*

Kent Design Build, Inc.

McKneely Funeral Home of Amite &

Kentwood, Inc.*

George & Carrie Mercke* (Forever)

Dr. Claude & Judy Nesser* (Forever)

Mary Pirosko*

Stephen Pirosko*

Rocker Family Foundation*

Utility Metering Solutions

Charles Wartelle

Melanie & Larry Watkins

Perrin & Ann Watkins* (Forever)

Susan Zeutschel

Key of Hope

5 Stones Media

Jennifer Carona & Raymond Alexia

Todd & Janelle Alvis

Anatomix Physical Therapy

Stephen & Bridget Anderson

Trent & Brittany Anthony

Thomas & Geralyn Ashley*

aVeriFact, LLC

Key of Hope

Sarah Bahm

Diana Barber

Judy Bass

Berry Town Produce

Kurt & Lindsay Bornkessel

Bracy's Nursery*

Grady & Kellie Brame* (Forever)

Branch Real Estate LLC

Jerod & Brandi Breaux

Kellie Bridges

Scott & Melissa Burton

Caleb Morse Insurance Services

Cate Street Seafood Station

Michelle & Jeff Carruthers

Manly & Dawn Cazedessus (Forever)

Kim Coates

Terry Cooper

Vic & Judy Couvillion

Christopher Cretin

Lane & Tasha Daniel

Blake & Sandy Daniels*

Ryan & Stephanie Davis (Forever)

Fred & Susan Davis

Jeff Day

Eric & Olivia Dosch* (Forever)

Camilla Q. Dufour

Dr. Michael Dunn

Dupont Construction

Sheriff Daniel Edwards* (Forever)

Matthew & Julie Emmons

Express Employment Professionals

David Ferrara*

Malcolm & Leah Fitzhugh (Forever)

Dr. Rick & Karen Foster

Nick & Dana Gagliano

Anita Garner

*Founding Member

Key of Hope

Ed & Alice Gautier Carlee & Ryan Gonzales **Grants Gifts Foundation** Walton D. Greer Aaron & Hailey Gross Adam & Nelie Gross Tony & Linda Guagliardo (Forever) John & Nanette Guerin (Forever) Peggy Hagan Hammond Memorial Design Ed & Julie Hanks **Brandi Harris** Chad & Joy Harvell Frank & Mary Ann Henchy **HTB Cleaning Services** Michael & Denise Holly Julie & Semmes Hughs Edward & Mary Jacob John Martinez Family* Jesse & Laurie Johnson (Forever) Terry & Pam King (Forever) Jennifer Kobitz Ragan & James Kofoed Dr. William & Andrea Kopfler* Steve & Wendy Lauderdale LEI Luceia V. LeDoux & Angela **Trainham** Rebecca Lee Jerry Lentjes* Steve & Tiny Leon Jeff & Martha LeSaicherre

(Forever)

Joey & Nichole Liuzza **LN Hughes Funeral Services** Philip & Deona Maloney* Mariner's Inn Chuck & Kathy Mayeaux Meliora Landscape Group Shaun & Tessa McArthur August McDonald* April McIntyre Robby & Donna Miller* (Forever) Sarah Mitchell Patricia & Edgar Monjure Jake & Amber Narro* (Forever) North Oaks Health System Greg & Mimi Nothacker Martin Olle (Forever) Doyle Orlando Allen Owings Piggly Wiggly/Paul's Pharmacy* Albert Poche Bradley & Kathryn Poche* Poppie 7 LLC Professional Heating & Air Protective Risk of Louisiana Quentin & Amy Province **RPC Pest Management** Solutions Inc. (Forever) Tom Ragan Clay & Paige Relle Rollette Chiropractic Center Romano Promotions, LLC Andrew & Casey Rudolph Wade & Theresa Russell Robby & Caitlin Scates

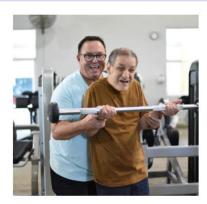
Carl & Merri Schneider

Regina Scott John & Cheryl Sears Amanda Sharp Jessica Shirey Alan D. Smith Donna Smith George Ann Smith Erik & Rebecca Soine Frank & Rose Mary Spalitta* Paul Spalitta **Dottie Spangler** Square Family Gary Stanga Dominica Sullivan Michele & Wayne Sutton Dominic & Jane Terrase* The Boston Restaurant The Consortium The Hoover Family Foundation* The Ultimate Party Store* Andre & Annette Theriot Ruth Ann Threadgill* Roger & Rosie Tucker Dwayne & Mikki Vicknair Patricia McCue Vilardo Vivo CPR, LLC Seth & Whitney Waller Wesley & Sarah Watkins Pam & David Wesley* Dr. Bill & Andrea Wheat Mike & Emily Williams Chris & Jeanine Wisecarver* Jonathon & Trang Wong Holly Wood

OPTIONS PREMIER SERVICES FOR PEOPLE WITH DISABILITIES









2022 - 2023 Annual Impact Report

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Non-Profit Org. Standard Mail U.S. Postage PAID Hammond, LA 70401 Permit # 341 OPTIONIES SERVICES FOR PEOPLE WITH DISABILITIES